TITANHOUSE™

Titan House

TitanHouse is a game-changing platform that gives tech sales hiring managers the ability to quickly identify, evaluate and connect with the right tech sales professionals.

PROBLEMS WE SOLVE:

· The need to evaluate and base candidate decisions on inconsistent resume data
· Ridiculously long recruiting cycles
· Long sales rep training and ramp time
· Sales rep churn which leads to missed quota and a revolving client relationship
· Poor team morale due to churn
· Dependency on expensive and often ineffective third-party recruiters
· Fluctuating recruiting expenses
· Crowded and noisy social media platforms not designed for the tech sales hiring challenge

CANDIDATE DATA WE DELIVER:

· Quota targets vs attainment
· Current and previous team ranking
· Average position tenure
· Consolidated industry experience
· Compensation expectations
· Consolidated sales role experience
· Their target buyer experience
· Amount of time selling products vs services (or hybrid)
· New business vs renewal business vs account growth experience
· AND MUCH MORE

IT'S VERY EASY TO USE:

1 Use our platform to build your unique candidate persona and job description

2 Our algorithm will match and rank the right candidates for you to evaluate

3 View the candidate's Titan Profile and connect directly through the platform

Exclusively Built For: Tech Sales Leaders, Tech Hiring Managers, Tech Sales Pros