

# **Executive Scorecard**



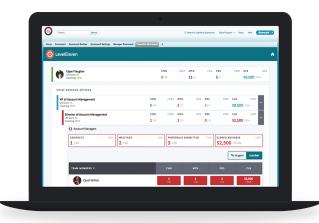




Native App



Executive Scorecard leverages real-time data from LevelEleven and Salesforce to help senior leaders quickly understand current and historical team performance, compare teams to identify areas that need improvement, and make informed decisions to drive your company forward.





## Roll Up and Drill Down

Compare performance metrics across your organization. Run comparisons between different teams against a common metric that is critical to the sales process.



#### **Score Overall Team Performance**

Leverage the LevelEleven Performance Index (LPI) to see at a glance where there is a problem.

Use this personalized intel to take necessary action.



### Focus on the Wildly Important

Bring focus and insight to the KPIs that you want your entire organization to focus on. View how your organization, as well as individual teams, are performing against their goals.



#### **Identify Correlations Between Metrics**

Use the LevelEleven Performance Quadrant (LPQ), to see which metrics produce results.
Use these metrics to drive any necessary changes within your team.

Learn more at leveleleven.com